

March 2020

Dear Tony and Nancy,

It was a genuine pleasure to have Cuomo Construction build my home on my family property. Right from the start, you both put me at ease by understanding my needs including budget, time frame, quality materials, and least but not last Tony's skilled craftsmanship. My decision to build with you was supported by excellent recommendations from people I knew and your 30 years of experience building quality homes.

Now nestled in my beautiful home I have time to reflect about our journey. First off, I had the hardest time deciding how I wanted my house situated on the property. Tony and the excavator made recommendations for good reasons, however I could not see it that way. I am a visual person. You were patient with me and allowed me to "see it for myself" in time by coming out to the property and spray painting the foundation frame on the grass, looking at the direction for optimal sunlight exposure and we were able to make those changes before it was too late. I am so happy we did! You continued to listen, nudge me, give your expert opinion and let me change my mind before final decisions on products were needed. You would always promptly answer my questions and calls, meet me at the property to discuss issues if needed and quickly corrected anything to make it right! You were punctual, professional, kind and understanding. Your workers show up on time and enjoy working for you, as I saw for myself when I visited the site during construction. At the final walk through, nothing needed to be corrected! You saw to everything beforehand. You, Tony, are a man of excellence in character, word and deed.

Nancy, you were just as important to me along the journey and always kept me calm and not stressed. You are professional, kind and loving person, someone I am happy to know. You kept me on budget with updates along the way on how I was doing financially with my product choices, yet I got everything I loved. You directed the search for products from the excellent vendors you have contacts with. I would get a heads up for it is time to start looking for this or that and gave me plenty of beautiful, quality product options to choose from in my budget. You have a keen eye for beauty and functionality and helped me create the most beautiful home that I would not change a thing now that I see the end product.

Generally, all things went smoothly except for a few glitches that took us by surprise. Tony came right out to investigate. He is smart: thinks about the problem and comes up with a solution. He kept me informed along the way.

You would both tell me “we just want you to be happy” or “ if something is not right I will fix it”. I could not be happier with my home, the interaction I have had with you is genuine, honest and kind. I would highly recommend Cuomo Construction for any construction project. Thank You so much for this wonderful journey because the journey became just as wonderful as the finished product.

Sincerely,

Linda